

## Message Text

UNCLASSIFIED

PAGE 01 STATE 136243  
ORIGIN ARA-14

INFO OCT-01 ISO-00 COME-00 /015 R

DRAFTED BY ARA/ECP:KSRICHARDSON:LM  
APPROVED BY ARA/ECP: DTAHR  
USDOC/MEPD:TBREWER (PHONE)  
USDOC/OIM:HLINDOW (PHONE)  
ARA/AND:RDRISCOLL (INFO)

-----132355Z 054079 /66

R 131853Z JUN 77  
FM SECSTATE WASHDC  
TO AMEMBASSY SANTIAGO

UNCLAS STATE 136243

E.O. 11652: N/A

TAGS: BEXP, AFSP, CI

SUBJECT:SANTIAGO'S DRAFT - FY 1978 COMMERCIAL ACTION  
PROGRAM

REF: SANTIAGO 03526

1. WASHINGTON COMMERCIAL ACTION GROUP (WCAG) MET  
AFTERNOON JUNE 9 TO DISCUSS DRAFT FY 78 CAP FOR CHILE.  
EMBASSY IS COMMENDED FOR WHAT STRIKES WCAG AS WELL  
THOUGHT-OUT PROGRAM. COMMERCIAL SETTING AND REVIEW SECTIONS  
VERY GOOD, AND CAMPAIGNS FOR FY 78 SEEM ENTIRELY APPROPRIATE.

2. WE HAVE FOUND SEVERAL OF SANTIAGO'S MARKET RESEARCH  
REPORTS SUCH AS THE PROCESSING EQUIPMENT AND AUTOMOTIVE  
INDUSTRIES VERY VALUABLE TO U.S. BUSINESS COMMUNITY.  
WCAG WOULD LIKE TO SUGGEST THAT MAJOR PROJECTS BE  
INCLUDED IN CAP, EITHER AS SEPARATE CAMPAIGN OR SPECIAL  
EFFORT. FOR EXAMPLE, THE PULP AND PAPER, MINERALS,  
UNCLASSIFIED

UNCLASSIFIED

PAGE 02 STATE 136243

LNG PROJECTS MIGHT OFFER VERY GOOD OPPORTUNITY FOR U.S.  
EXPORTERS AS ECONOMIC SITUATION IMPROVES FURTHER.  
NATURALLY, THE SOONER WE KNOW THAT MAJOR PROJECTS,  
WHETHER PRIVATE OR GOC SPONSORED, HAVE BEEN DECIDED,  
THE BETTER THE OPPORTUNITIES FOR U.S. BUSINESS. VANCE

UNCLASSIFIED

NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Sent Date:** 13-Jun-1977 12:00:00 am  
**Decaption Date:** 01-Jan-1960 12:00:00 am  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01-Jan-1960 12:00:00 am  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1977STATE136243  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** KSRICHARDSON:LM  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D770211-0114  
**Format:** TEL  
**From:** STATE  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1977/newtext/t19770662/aaaaccnk.tel  
**Line Count:** 60  
**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Message ID:** e1c0c97d-c288-dd11-92da-001cc4696bcc  
**Office:** ORIGIN ARA  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** 77 SANTIAGO 3526  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 15-Oct-2004 12:00:00 am  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 2172975  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** SANTIAGO\S DRAFT - FY 1978 COMMERCIAL ACTION PROGRAM  
**TAGS:** BEXP, AFSP, CI  
**To:** SANTIAGO  
**Type:** TE  
**vdkgvwkey:** odbc://SAS/SAS.dbo.SAS\_Docs/e1c0c97d-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
22 May 2009  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009